



ENGINEERED SOLUTIONS FOR TILING, FLOORING & WATERPROOFING

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**Colin Loag
Managing Director
AutoSpec Technologies Pty Ltd.
235 Ernest Street
MANLY Qld 4179**

Dear Colin,

We are pleased to provide a testimonial regarding the AutoSpec specification system developed for the benefit of those in the construction industry who are required to select products for particular applications. For Ardex Australia Pty Ltd, as a manufacturer of waterproofing, leveling and tiling products, we see the main points of the system as follows:

- AutoSpec is based on each participating manufacturers' input, hence each product use is clearly defined using the manufacturers wording and is warranted for the nominated applications.
- AutoSpec is based on the specifier making decisions to clearly define the application and each decision leads to the applicable product solution(s), whether it be one product selected or several, that the manufacturer has deemed suitable for the intended application and has backed with a product warranty.
- The operator of the AutoSpec system does not need to have detailed product knowledge to achieve a reliable specification.
- Where the final selection provides a number of products as acceptable solutions for the proposed application, AutoSpec provides additional pop-up box explanations for each of the products which then allows the specifier to make a final selection based on experience or previous usage in similar applications.
- The AutoSpec system shows all the decision steps used as a specification is prepared so the operator may check at each step that he is accurately describing the situation for the appropriate product selection to be made.
- AutoSpec may accommodate a number of unrelated product selections into a single project which minimises the need to collate several independent specifications for each project.
- The selection process is relatively quick so a complex specification may be completed with the knowledge that the manufacturer was involved in determining the product applications nominated in the AutoSpec system and these cannot be changed without the manufacturer involvement.

- Each specification is provided with the datasheet for each product selected. This is another check for specifiers and builders to ensure the product will achieve the required result in the intended application and will allow cross checking for compatibility when used with products from a different manufacturer.
- Each manufacturer's product libraries may include a picture of the products so the builder has a check when work commences on site that the specified product is being used.
- The AutoSpec product libraries may be updated at any time as technology provides improved products.

From a manufacturers' point of view, the AutoSpec system is not just a series of general clauses where any product name may be inserted, but is a selection process based on decisions describing the situation and the manufacturers recommendations for that application. This allows specifications to be prepared without the specifier having to know everything about all products that may possibly apply in the nominated situation. While we accept that there will always be some situations not covered by this system, we believe that a majority of applications may achieve reliable solutions using the AutoSpec system.

Yours Sincerely,

Graeme Robb
Projects Service Manager